



Vic Barnett

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Dayton Aerospace, Inc.

37 years of acquisition management experience in government and industry. Highly successful leader of technical services and consulting company. As President, was the primary architect of business development, operational planning, leadership, resource management and company growth activities. Recognized by both industry and government as forward thinking idea person. Successfully managed cost, schedule and performance for several large research, development and support programs. Provided technical services support to numerous organizations in defense acquisition arena. Can contribute on the strategic, organizational and executive levels through facilitating, doing and managing. Colonel, USAF (Retired).

Principal Areas of Expertise

Business Development

Assisted numerous defense contractors in developing business; experience includes developing capture strategies and contact plans, facilitating competitive assessments, developing themes and identifying discriminators. Successfully managed numerous industry teams competing on defense acquisitions. Strong advocate for finding win-win solutions for programs. Author and primary facilitator for competition simulations and black hat evaluations. Excellent in developing competitive strategy.

Program Management

Hands-on experience in all facets of program management. Developed program strategy, authored Requests for Proposal, developed budgets, managed large source selections and led multi-functional teams executing programs. Developed and used metrics for proactively managing programs. Developed subcontract management concepts such as leader-follower for managing second sources. Managed interdisciplinary teams and wrote successful plans for managing complex programs. Responsible for successfully implementing integrated management systems for several large programs. Current with the latest acquisition streamlining concepts and approaches. Creative problem solver, solution oriented. Fully conversant with latest defense guidance for programs.

Strategic Planning

Developed strategic plans for many different organizations focusing on a wide range of products. Understands different strategic planning models and can adapt and tailor models accordingly. Understands how to bring the strategic level to the tactical level.

Systems Management

Developed plans and schedules for numerous complex systems. Analyzed customer requirements and completed detailed trade-off studies to determine the best approach for meeting expectations. Managed program planning, budgeting and execution for several successful programs;

Executive Review

Has led and participated in numerous reviews of proposals, executive plans, strategic plans and capture plans. Brings seasoned counsel, suggestions and advice to these reviews resulting in positive improvements.

Position

Vice President

Education

BS, Mechanical Engineering

Louisiana Tech University

MS, Mechanical Engineering

Louisiana Tech University

MBA

University of Arkansas

Graduate Executive Level Course

Defense Systems Management

College

Army War College

Key Positions

President

Dayton Aerospace, Inc.

System Program Director

Advanced Cruise Missile

Deputy Program Manager

C-17 System Program Office

Deputy Program Manager

Advanced Tactical Fighter

System Program Director

T-46 Trainer

Test and Evaluation Manager

EF-111

Organizational Memberships

National Defense Industrial

Association – Wright Brothers

Regional Chapter (Past President)

American Institute of Astronautics and

Aeronautics

Association of Professional Proposal

Managers

International Council of Systems

Engineering

Air Force Association

Detailed Work History

1989 – Present <i>Dayton, OH</i>	President, Vice President & Senior Associate Dayton Aerospace, Inc. As President, responsible for all aspects essential to successfully leading small technical services and consulting company. Provided leadership in program management and functional areas. Responsible for strategic planning, marketing, training, schedule and financial management. Currently serving on Board of Directors as Vice President and continuing to consult, providing technical services to dozens of clients in acquisition planning, business development, engineering, program management, test and evaluation and software assessments.
1987 – 1989 <i>Wright-Patterson AFB, OH</i>	System Program Director Advanced Cruise Missile Responsible for the success of all aspects of the Advanced Cruise Missile including: planning, budgeting, technical oversight, program management and briefing executives in the Departments of the United States Air Force and Defense. Developed and implemented strategies to solve problems and prevent risks.
1985 – 1987 <i>Wright-Patterson AFB, OH</i>	Deputy Program Manager C-17 System Program Office Directed day-to-day operations in major program office developing and producing the C-17. Managed the integration of all internal teams responsible for various parts of the aircraft and provided oversight of all functions.
1984 – 1985 <i>Wright-Patterson AFB, OH</i>	Deputy Program Manager Advanced Tactical Fighter Responsible for the success of all aspects of the Advanced Tactical Fighter program. Led planning, budgeting, technical oversight, program management and briefing executives in the Departments of the United States Air Force and Defense. Planned and led the source selection of the F-22 and F-23. Implemented strategies to resolve funding problems and prevent risks.
1965 – 1984	Student, Army War College, Carlisle Barracks, PA System Program Director, T-46 Training, Wright-Patterson AFB, OH Test and Evaluation Manager, EF-111, Wright-Patterson AFB, OH Executive Officer, Vice Commander, Military Airlift Command, Scott AFB, IL Test and Evaluation Manager, Military Airlift Command, Scott AFB, IL Pilot, C-130 and C-141, Travis AFB and Naha Okinawa Instructor, US Air Force Academy, USAF Academy, CO Development Engineer, Kirtland AFB



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