



**Bill Buzzell**

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34 years of experience planning and executing all aspects of major aircraft systems engineering and acquisition. Proven senior international program manager and negotiator, implementing innovative Foreign Military Sales and Cooperative Development Agreements with 24 different countries. Superb strategic planning and organizational skills. Colonel (Retired), USAF.

**Principal Areas of Expertise**

***Acquisition Management***

Directed the developed and integration of baseline acquisition and risk management processes into 18 F-16 International Foreign Military Sales Programs. Extensive proposal requirements and source selection evaluation experience on major acquisition programs, such as the F-22 and Joint Strike Fighter (JSF) Programs. As a member of the C-17 Aircraft Defense Science Review Board, identified and recommended numerous management process changes which led to the successful redirection of the production effort.

***International Programs***

Extensive knowledge in all aspects of international program planning and execution. Developed innovative Foreign Military Sales strategies for both the F-16 and JSF Programs. These strategies subsequently endorsed at the highest levels of the Department of Defense. Conceived and implemented the Cooperative Development Agreements for six JSF partner countries. Senior advisor to the US JSF International negotiation team.

***Integrated Product & Process Development***

Hands on experience both developing and leading numerous integrated product teams. Responsible for the construct and successful implementation of the first Air Force Integrated Master Plan (IMP)/Integrated Master Schedule (IMS) management process. This process was subsequently adopted throughout the Air Force. Led the first joint government/contractor risk assessment of an F-16 international program.

***Systems Engineering***

Extensive systems engineering/R&D experience, including both technical requirements and hands-on engineering design and development of aircraft gas turbine engines.

***Risk Management***

Senior management consultant to both industry and government with a focus on the identification and management of proposal and program risks. Extensive experience in risk training and facilitating risk workshops with an emphasis on innovative ways to integrate risk management with integrated master planning and scheduling. Has authored and presented risk management related topics at government/industry conferences.

Position

Senior Associate

Education

BS, Mechanical Engineering  
University of Florida  
MS, Mechanical Engineering  
University of Florida  
Program Manager's Course  
Defense Systems Management  
College  
Executive Course  
Defense Institute for Security  
Assistance Management

Key Positions

**Air Force Director**

Joint Strike Fighter International  
Programs

**Director**

F-16 International Programs

**Program Manager**

Taiwan F-16 Program

**Chief**

F119 Propulsion Integrated  
Product Team, F-22 Program  
Office

## Detailed Work History

<b>1998 – present</b> <i>Dayton, Ohio</i>	<b>Senior Associate, Associate, etc.</b> <b>Dayton Aerospace, Inc.</b>  Senior consultant to numerous organizations in the defense acquisition arena, including the Joint Strike Fighter and Global Hawk Programs. Develop innovative international acquisition strategies for both government and industry clients. Provides program management guidance, integrated product development planning, risk process development, and requirements and proposal preparation.
<b>1997-1998</b> <i>Arlington, VA</i>	<b>Air Force Director</b> <b>Joint Strike Fighter International Programs</b>  Planned and executed the JSF international business strategy involving six partner countries with a total cooperative development budget in excess of \$250 million.
<b>1994-1997</b> <i>Wright-Patterson AFB, OH</i>	<b>Director</b> <b>F-16 International Programs</b>  Director of all F-16 International Programs involving 18 countries, over \$20 billion in production of 400+ aircraft; actively supervised 75 personnel with total management responsibility for Foreign Military Sales integrated product teams involving over 300 dedicated program office functional members.
<b>1993-1994</b> <i>Wright-Patterson AFB, OH</i>	<b>Security Assistance Program Manager</b> <b>Taiwan F-16 Program</b>  Total program execution responsibility for the Foreign Military Sale of 150 F-16 aircraft to Taiwan; included the management of a \$400 million unique aircraft configuration development program; directed a 50-person multi-government agency team responsible for all aspects of program cost, schedule, and performance of this \$5.9 billion program.
<b>1990-1993</b> <i>Wright-Patterson AFB, OH</i>	<b>Chief, F119 Propulsion Integrated Product Team</b> <b>F-22 Program Office</b>  Directed a 35 person integrated product team responsible for all program and technical aspects of the \$1.2 billion Engineering Manufacturing Development Phase of the P&W F119 engine for the F-22 fighter.
<b>1974-1990</b>	<b>Deputy Director of Propulsion, Advanced Tactical Fighter Program Office, WPAFB, OH</b> <b>Engine Program Element Monitor, HQ USAF, Pentagon</b> <b>Associate Professor of Aeronautics, US Air Force Academy, CO</b> <b>F100 Engine Program Integrator, AF Plant Rep Office, Pratt &amp; Whitney, W. Palm Beach, FL</b> <b>Gas Turbine Research Engineer, AF Aero Propulsion Laboratory, WPAFB, OH</b>



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