

## Mike Wiedemer

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Over 25 years experience in aerospace and defense program development, ranging from concept exploration to product line replacement. Led RDT&E, manufacturing and business development organizations—from individual basic research offices to national and international agencies. Extensive experience with federal budget and defense acquisition processes as comptroller, project manager and Defense Acquisition Executive. Developed successful industry, government and academia partnerships. Business and program development experience with DOD, NASA, aerospace companies and universities: business and market development; experimental aircraft development; satellite and space subsystem development, test and manufacturing; aerospace test facility design, development fabrication and operation; command-control-communication-navigation research, development and testing; and propulsion testing. Major General, USAF (Ret).

### Principal Areas of Expertise

#### *Leading Change*

Developed vision, values, mission, goals and metrics for Alliant Techsystems (ATK) GASL, Defense Commissary Agency (DeCA), HQ AFMC Requirements Directorate and Arnold Engineering Development Center. Linked corporate strategic goals to daily business tasks; balanced stakeholder, partner and employee requirements and needs. Exercised special talents in transformational leadership. ATK GASL results – sales up 50%; business development program revitalized; new partnerships established.

#### *Leading People*

Designed and implemented employee morale enhancement tools. Analyzed results in organizations ranging from 180 to 18,000 employees. Prioritized employee needs and solutions; integrated with organizations' values, mission and goals.

#### *Focusing on Results*

Led organizations and individuals to embrace continuous process improvement. Initiated and implemented corporate audit strategy to focus on individual accountability and organizational outputs vice budgetary inputs. Executed through strategic and tactical implementation plans.

#### *Implementing Best Business Practices*

Acquired and integrated human, financial, material and information resources analysis tools. Benchmarked best commercial aerospace-development test practices. Helped analyze cost drivers; automated manual calibration processes; reduced test set up and test duration times. Results - \$500K reduction in single test unit's annual costs – record high customer satisfaction.

#### *Building Coalitions*

Simultaneously operated, transferred and closed functions and work at an aircraft maintenance depot. Developed and executed draw down, transfer and reactivation plans. Coordinated transfers with contractors, mayors, federal government agencies, US Congressmen, US Senators, University Presidents and their staffs.



Dayton Aerospace, Inc.

### Position

Associate

### Education

BS, Aerospace Engineering  
University of Notre Dame  
MS, Management  
Troy State University  
MS, Industrial Management  
Georgia Institute of Technology  
Squadron Officer School  
Air Command and Staff College  
Program Manager's Course  
Defense Systems Management  
College (DSMC)  
Industrial College of the Armed Forces

### Key Positions

**Vice President, Business  
Development, Operations,  
Strategic Planning**  
ATK

**Director**  
Defense Commissary Agency

**Director, Requirements**  
Wright-Patterson AFB

**Commander, Air Logistics Center**  
McClellan AFB

**Commander**  
Arnold Engineering Development  
Center

**Program Director**  
GPS System

## Detailed Work History

2007 – present <i>Dayton, Ohio</i>	<b>Associate</b> <b>Dayton Aerospace, Inc.</b>
2006-2007 <i>Huntsville, AL</i>	<b>Vice President, Business Development</b> <b>ATK MRTS</b>  Creating new organization's national business development program – initiating entry into new markets, developing strategic plans, executing communications and marketing plans.
2005-2006 <i>Tullahoma, TN</i>	<b>Vice President, Operations</b> <b>ATK General Applied Science Laboratory</b>  Responsible for design, development and manufacture of experimental aircraft, propulsions systems, flight hardware and related test support equipment.
2004-2005 <i>Ronkonkoma, NY</i>	<b>Vice President, Strategic Planning and Business Development</b> <b>ATK GASL</b>  Developed strategic, implementation and business plans for Advance Propulsion and Space Systems. Helped increase annual sales for \$24 million to \$35 million in one fiscal year.
2002-2004 <i>Ft. Lee, VA</i>	<b>Director, Defense Commissary Agency</b>  CEO and DAE for DoD/State Department retail operations of over 280 grocery stores and distribution centers worldwide. Led 18,000 personnel, \$1.1 billion annual operating budget.
2000-2002 <i>Wright-Patterson AFB, OH</i>	<b>HQ AFMC, Director of Requirements</b>  Coordinated execution of \$34B worth of aerospace acquisition programs. Developed, trained and certified system acquisition program management professionals.
1997-2000 <i>McClellan AFB, CA</i>	<b>Commander, Sacramento Air Logistics Center</b>  Led 15,000-person military/government/contractor team, which reengineered, repaired and refurbished aircraft, command and control, and weapon systems for the US military. Defense Acquisition commander for \$3B budget, \$365M payroll and \$850M in contract annually.
1995-1997 <i>Arnold AFB, TN</i>	<b>Commander, Arnold Engineering Development Center</b>  Led world's largest and most advanced flight simulation test complex. Managed 3,000 personnel who designed, developed, and executed tests to advance the understanding, production and use of aerospace systems. Maintained \$7B worth of test facilities while executing a \$320M annual budget.
1973-1995	<b>Program Director, Global Positioning Satellite System, Los Angeles AFB, CA</b> <b>Director, Special Programs, Signature Technology Office, WPAFB, OH</b> <b>Program Manager, B-1B Simulator System, WPAFB, OH</b> <b>Deputy Director, Mission Critical Computer Resources, AFSC, Andrews AFB, MD</b> <b>Chief, Acquisition Policy Division, HQ AFSC, Andrews AFB, MD</b> <b>Project Manager, Automated Test Control System, Arnold AFB, TN</b> <b>Test Facility Engineer &amp; Chief, Facility Ops &amp; Maintenance Division, Andrews AFB, MD</b> <b>Chief of Data Automation, 347<sup>th</sup> Tactical Fighter Wing, Moody AFB, GA</b>



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