

PBL Implementation and Execution

Comprehensive Contracting Strategies are Key

Dayton Aerospace knows that each program is different - we know how to fit the PBL pieces together to achieve the best solution for your program

Background

DoD PBL policy is necessarily at a very high level to cover all support applications. It focuses on the fundamental principles and PBL strategy benefits, while supporting a wide range of tailoring alternatives.

PBL tailoring alternatives are based on the operational support requirements of the end item. PBL strategies can be applied at a system, subsystem or component level; strategies will be significantly different for each. Tailoring generally results in differing mixes of public and private support sources. Contracting approaches also call for tailored strategies providing appropriate risk sharing and performance incentives. These are only some examples of tailoring needs. PBL strategies are not "one size fits all."

Contract Strategy

Dayton Aerospace has led and supported several public/private sector clients through a unique process that develops and aligns a contract strategy to the unique PBL goals and objectives of a specific program. Our process is based on building a comprehensive program and contract strategy including:

- **Contract Length** – long term contracts are preferred
- **Pricing** – usage based
- **Incentive structure** – provides motivation and compensation for excellent performance

Performance Based Metrics

Buying and selling performance requires clear performance outcome descriptions defined in a suite of objective performance-based metrics. Metrics development begins with a Performance Based Agreement (PBA) where user requirements are described using performance outcomes. Performance Work Statements (PWS) are developed by the

acquiring organization, based in part on the PBA, to describe contract requirements. Performance metrics are then developed. Dayton Aerospace has vast experience in each of these areas.

Ongoing PBL Contracts Management

Effective contract management requires a good working relationship and flexibility. Monitoring performance against the defined performance outcomes (metrics) must be accomplished systematically, while also considering the need for possible support strategy evolution required to maintain the optimum arrangement. Fact-of-life changes will occur over the life cycle as the item matures, and priorities are adjusted.

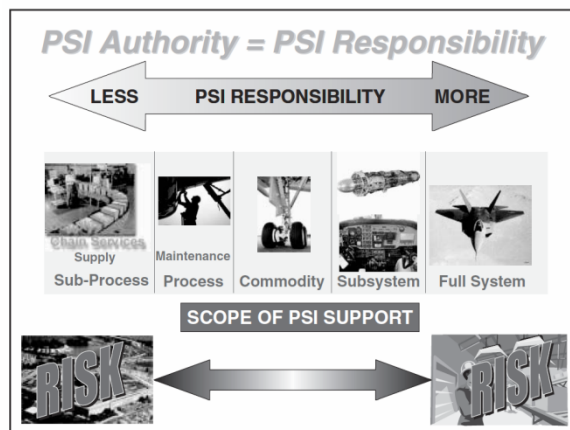
Our team brings a wealth of experience in both private and public sector functional contract management including program management, financial, logistics and contracting. Team experience gives us an understanding of how to manage and integrate these functions in a PBL environment.

- Develop Program Logistics Global Sustainment Organization and PBL Transition Plan
- Identify and describe the significant events required to develop a PBL implementation plan
- Support development and implementation of a PBL Strategy including:
 - Provide recommendations based on precedence, and current guidance
 - Develop strategy selection criteria based on Program goals and objectives
 - Analyze strategy alternatives
 - Score strategy alternatives based on criteria
 - Provide an integrated assessment and strategy recommendation

Why Should You Choose Us?

Dayton Aerospace personnel bring direct experience with different PBL strategies including weapon system, subsystem and component expertise and have supported both public and private sector clientele. We have a sufficient business base to dedicate a "PBL Team". The team maintains a collection of documented experience, analysis, products, research, templates, examples and presentations relevant to PBL. Recent operational DoD support programs including:

- F-35 Joint Strike Fighter
- Chinook
- Apache
- CV-22
- F-17
- F-22
- Etc.



Dayton Aerospace Support

Dayton Aerospace has extensive PBL implementation capabilities. Specifically, we can:

