

DAVE JETER

SENIOR ASSOCIATE, DAYTON AEROSPACE, INC.

PROFILE

Over 30 years of experience directing large, complex government and industry organizations in challenging programmatic, engineering, and test roles. As a United States Air Force (USAF) acquisition professional, managed efforts in engineering, flight test, system development, and production. Specific government experiences include operational test of the joint direct attack munition (JDAM) and cruise missile on the B-52, led the weapons portion of commander for USAF and the United States Navy (USN) variants of the Joint Strike Fighter (JSF) program, and generated the initial acquisition strategy for the Combat Rescue Helicopter (CRH) (HH-60W) that led to a successful contract award. Industry experience includes development, production, and sustainment of radar, electronic warfare, and electro-optical and infrared sensors (EO/IR) systems for Raytheon. Lieutenant Colonel, USAF (Ret).

PRINCIPAL AREAS OF EXPERTISE

Acquisition Leadership	International Programs	Foreign Military Sales (FMS)
Program Management	Portfolio Management	Acquisition Strategy
Test and Evaluation (T&E)	Logistics	Intelligence

WORK HISTORY

Senior Associate | Dayton Aerospace, Inc.
2025-present, Dayton, OH

Supports government and industry customers in a wide range of tasks including strategy development, strategic planning, portfolio and program management, program execution support, business capture planning, proposal preparation and evaluation, independent review teams, integrated master plan and schedule (IMP/IMS) development, and risk management.

Senior Director, Advanced Open Integrated Solutions Portfolio | Raytheon
2023-2025, El Segundo, CA & McKinney, TX

Oversaw profit and loss for \$1.2B portfolio across five-year plan for Gen 5 intelligence, surveillance, and reconnaissance (ISR) radar and mission systems deployed onto six different aircraft. Portfolio covered development, production, and sustainment across three industry locations for over 450 personnel.

Director, Self-Protect Product Line Deputy | Raytheon
2022-2023, Goleta, CA & McKinney, TX

Deputy to portfolio with profit and loss of \$2.8B across five-year plan for airborne electronic warfare capabilities for domestic and international customers. Portfolio covered development, production, and sustainment across multiple industry locations for over 500 personnel.

Director, Airborne Information Operations Product Line | Raytheon
2021-2022, Ft. Wayne, IN & McKinney, TX

Requested by business unit president to take over portfolio and develop growth strategy and customer engagement plan to save the portfolio that failed under prior leadership. Profit and loss for \$600M portfolio across a five-year plan for electronic attack and protection capabilities to include airborne cyber. Portfolio covered internal research and development (R&D), development, production, and sustainment across multiple industry locations for over 300 personnel.



DAYTON AEROSPACE

4141 Colonel Glenn Hwy.
Suite 252
Dayton, Ohio 45431

P: (937) 426.4300

L: [linkedin.com/in/dave-“fuze”-jeter-99746113](https://www.linkedin.com/in/dave-fuze-jeter-99746113)

EDUCATION

MS, Mechanical Engineering
North Carolina State University

BS, Mechanical Engineering
Texas Tech University

Defense Acquisition University
International Studies Program
National Defense Intelligence
University

National Test Pilot School,
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WORK HISTORY (CONT'D)

Program Manager | Raytheon

2014-2021, McKinney, TX

Graduating roles of responsibility from senior program manager for next generation airborne RADAR system, capture manager, integrated product team lead (IPTL) for test and integration, and site lead. Senior program manager for Electro-Optic/Infrared (EO/IR) sensors covering development and production across multiple platforms. Senior manager for the international strategy and business development for modernization portfolio driving business development workforce of over 15 people worldwide. Culminating in Portfolio Lead over three different product lines managing >\$1B in profit/loss and 300-500 personnel.

Program Manager, U-2 Development Systems Programs | United States Air Force

2013-2014, WPAFB, OH

Led a team of six program managers for all U2 development upgrades totaling \$200M. Specific projects were related to radar upgrade, new data dissemination capability, and improved multi-function display.

Program Manager, Combat Rescue Helicopter (CRH) | United States Air Force

2011-2013, WPAFB, OH

After cancellation of the CSAR-X, USAF needed a new approach to acquire the next-generation combat rescue helicopter. As the materiel leader for CRH, developed the acquisition strategy for the program and obtained USAF and Office of the Secretary of Defense (OSD) approval. Successfully led the source selection and awarded the program without protest.

Chief of Air Force Section & Defense Armament Cooperation | United States Air Force

2008-2011, US Embassy, Netherlands

Supported the sale and support of all USAF defense articles via foreign materiel sales and direct commercial sales to the Netherlands MoD. Main efforts included keeping the JSF support in the Dutch Parliament and brokering the initial sales of large aircraft infrared countermeasures (LAIRCM) and MQ-9.

Prior to 2008

- Program Manager, Special Operations Acquisition and Logistics – Fixed Wing Element, USAF, Special Operations Command, Tampa, FL
- Joint Deputy Program Manager Weapons Integration, JSF Program, Arlington, VA
- Executive Officer to the Commander, Air Armament Center, Eglin AFB, FL
- Program Manager, Advanced Programs, Air Armament Center, Eglin AFB, FL
- Missile Intelligence Analyst, Defense Intelligence Agency, Washington, DC
- USAF Flight Commander and Cruise Missile Flight Test Lead Engineer, Advanced Weapons Engineering, 49th Flight Test Squadron, Barksdale AFB, LA
- Program Manager, Space Environmental Sensors and Microwave Sensor Development, Defense Meteorological Satellite Program, LA AFB, CA

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www.daytonaero.com